

Partner Guidelines & Opportunities



PI World is an opportunity for end users to present success stories to other end users.

OSIsoft partners, system integrators, and value-added resellers are encouraged to propose presentations on behalf of customers and end users. Digital transformations and successful projects happen because of strong, innovative teams – partners and system Integrators are critical members of these teams within end user organizations. It is expected the end user(s) will be primary presenters leading presentations at PI World.

Partners and system integrators interested in presenting on their own – we have a partner showcase track where OSIsoft partners may present their services and solutions. Questions about submitting presentations proposals for PI World? [Contact us](#).

To learn more about PI World Product Expo, exhibitorships, and sponsorships, please view our Virtual PI World [Partner Prospectus](#).

You can also reach out to us at partners@osisoft.com if you have any further questions.

Partner Showcase

We have a Partner Showcase track where OSIsoft partners may submit a presentation proposal for acceptance. The partner showcase is a place where a service or product solution may be proposed.

Submit your presentation proposal for Partner Showcase using [PI World Call for Papers](#) system.

Sponsorships

If you are interested in marketing your solutions, please look at our [Partner Prospectus](#) for exhibitor and sponsorship opportunities.

Thank you for supporting PI World!